GUIDO TAPIA ORÉ

Full-Stack Software Engineer | Technical Lead | Solutions Technical Advisor

@ guido.tapia.ore@gmail.com +51 992 547 553 Arequipa, PE (Remote)
in https://www.linkedin.com/in/gl-tapia-ore-2601/ https://guidore.netlify.app/



SUMMARY

Full-stack software engineer and technical lead with 5+ years building web and mobile products for clients in the US, Europe, and LATAM. At Designli I evaluate about 2 prospective-client codebases per week (40+ so far) and write the audits and proposals that win the engagement, about 1 new client signed every 15 days. Before that, 4+ years at RAVN Development shipping React, Next.js, Node.js, Go, .NET, and React Native products on AWS and Kubernetes, growing from Trainee to Software Engineer in the first quarter and leading teams of 2 to 10 engineers.

EXPERIENCE

Solutions Technical Advisor & Technical Lead

Designli

01/2026 – Present Greenville, SC (Remote)

- Evaluate about 2 prospective-client codebases per week (Impact Week, Solution Lab, Traction Lab); 40+ audited so far across web, mobile, and backend systems in JavaScript/TypeScript, Java, .NET, Swift, Kotlin, C++, and Python.
- Combine SonarQube static analysis with manual architecture review, data-model (SQL) and payment-integration checks; every finding traced to `file:line`.
- Turn engineering findings into business language in client proposals, framed around the client's KPIs, goals, and risk.
- Cut proposal delivery time from 2 weeks to 4 days through automated, AI-assisted workflows with human review on every output.
- Reports are a primary conversion driver for the business line: about **1 new client signed every 15 days**.

Software Engineer & Team Lead

RAVN Development

05/2021 – 12/2025 American Fork, UT (Remote)

- Promoted from Trainee to Software Engineer within the first quarter; later given technical leadership across multiple client projects.
- Designed and delivered 5+ full-stack web and mobile apps for US and European clients (React, Next.js, Node.js, React Native, TypeScript, plus Go, .NET, and Java services), and defined the initial architecture of several of them.
- Built microservices and REST / GraphQL APIs with Kafka and AWS SQS, shipped on Docker, Kubernetes, and AWS through CI/CD pipelines.
- Integrated Stripe, PayPal, Mercado Pago, Culqi, and Moyasar + Mada with idempotent webhooks and retries on soft declines.
- Built search (Elasticsearch, Algolia) and recommendation features into consumer-facing products.
- Led teams of 2 to 10 developers, mentored 10+ junior hires, and reduced onboarding time from 3 months to 1 month, working directly with English-speaking clients on scope.

SKILLS

Languages
JavaScript (ES6+), TypeScript, Python, Go, C# / .NET, Java, C, C++. Code-review depth in Swift and Kotlin.

Frontend
React, Next.js (SSR, SSG, App Router), Angular, React Native, TailwindCSS, Styled Components.

Backend & APIs
Node.js, Express, ASP.NET Core (.NET 6/7/8), Spring, Go microservices, REST, GraphQL, SOAP.

Data & Search
SQL, PostgreSQL, SQL Server (schemas, stored procedures), MongoDB, Elasticsearch, Algolia.

Architecture
Microservices, event-driven systems (Kafka, AWS SQS), architecture from scratch, Clean Architecture.

Cloud & DevOps
AWS (S3, EC2, Lambda, IAM), Docker, Kubernetes (Helm, kubectl, on-premise and cloud), Linux administration, GitHub Actions, GitLab CI, Jenkins, GitOps.

Security & Observability
OAuth 2.0 (Auth0, Firebase Auth, Cognito, custom IdPs), DevSecOps (SAST, DAST, SCA, image scanning), Prometheus, Grafana, distributed tracing, log aggregation.

Practices
Clean Code, TDD, BDD, code review, mentoring, internal developer tooling.

PRODUCT

Payments
Stripe, PayPal, Mercado Pago, Culqi, Moyasar + Mada. Approval rate by BIN, soft vs hard declines, smart retries, network tokenization, local payment methods.

Product
Funnels, step drop-off, cohorts, retention, LTV / CAC, A/B testing, feature flags, RICE prioritization.

SELECTED PROJECTS

The Litas Collective: product turnaround

RAVN Development

2021 – 2022 | US & Canada

- Took over a React Native social network for women motorcyclists with a 1-star rating, multi-minute feed loads, and churn above acquisition.
- Led a team of 5: 2 weeks of stabilization with a beta group, then a 2-month modular rebuild with UX redesign.
- 1,000+ users reactivated in 2 weeks, rating back to a sustained 4 to 5 stars, 3,000 new users the following year.

DIY real-estate platform: funnels & A/B testing

RAVN Development

- Instrumented the listing-onboarding and offer/counteroffer funnels with step-completion events to measure real drop-off.
- Removed a terms-of-service blocker surfaced only at the end of the flow, regrouped questions into logical blocks, and redesigned the highest-friction step as a hybrid flow assisted by an in-platform advisor; validated in closed beta before production.

EARLIER EXPERIENCE

Domotics Developer

Edusoftnet

01/2018 – 02/2019 | Arequipa, PE

- Built and deployed automation modules for school bell systems, removing manual scheduling.
- Developed a desktop app for device control that increased adoption by non-technical staff.

Domotics Developer

Apselom

10/2017 – 07/2018 | Arequipa, PE

- Designed smart waste-monitoring devices and built C libraries that cut debugging time by 50%.
- Delivered an Android / iOS tracking app to improve waste-management operations across locations.

TEACHING

Robotics Teacher, Universidad Católica San Pablo. 2018 – 2019.
IT Teacher, C.N. San Juan Bautista de La Salle. 2019 – 2020.
IT Teacher, CEPROTEC. 2020 – 2021.

AWARDS & COMPETITIONS

World Champion, Robocup Soccer League. Nagoya, JP, 2017.
2nd Place, Robocup Soccer League. Montreal, CA, 2018.
1st Place, LegalCoding (LegalCore). Lima, PE, 2021.
Local Robotics Champion, ORE (UCSP). Arequipa, PE, 2014 – 2018.

ADVISORY & AI

Advisory
Codebase audits, SonarQube, architecture review, technical proposals, requirements interviews, user-story breakdown, vendor code review.

AI tooling
Claude Code, OpenAI Codex, Claude, Gemini. Cross-model review with a human in the loop.

LANGUAGES

Spanish ●●●●●
Native

English ●●●●○
Professional (UCSP Languages School)

French ●●●●○
Intermediate-Advanced (Alliance Française)

EDUCATION

Computer Science Degree

Universidad Católica San Pablo

03/2017 – 12/2022 | Arequipa, PE

RESEARCH

Robotics Research Group Member

Universidad Católica San Pablo

02/2017 – 10/2023 | Arequipa, PE

REFERENCES

Available on request.